

Bailey Glasser Attorneys to Present at Upcoming West Virginia Coal Law Conference

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Attorneys Jonathan Deem, Jennifer Fahey and Brian Glasser will be presenting multiple segments at the upcoming National Business Institute seminar “West Virginia Coal Law – From Cutting-Edge Coal Agreement Negotiations to Regulation Compliance,” currently scheduled for April 3, 2014 in Charleston, West Virginia. Jonathan, Jennifer and Brian will be presenting both lecture and real world examples in four major areas of West Virginia Coal Law – Negotiating Key Provisions in Coal Lease Agreements, Sale/Purchase of Coal Mines and Reserves, Long and Short Term Coal Supply Agreements and Coal Transportation Contract Negotiations

The first segment of the group’s presentation will focus on Negotiating Key Provisions in Coal Lease Agreements, including providing examples on working with coal industry landmen, the rights of the mineral owner and coal company, issues with indemnity, royalties and payments, taxes, and other items. Jonathan, Jennifer and Brian will also discuss the negotiation of terms, permitting issues, document preparation tips, and considerations with the closing process during their segment pertaining to the Sale/Purchase of Coal Mines and Reserves. The group will also discuss and provide examples of issues relating to Long and Short Term Coal Supply Agreements, including negotiating strategies, damage provision in long-term coal supply agreements, indemnity, and quality analysis. Finally, Jonathan, Jennifer and Brian will round out their presentation with a dialogue on Coal Transportation Contract Negotiations.

Jonathan Deem, a partner with Bailey Glasser, works mainly in transactional and business law. Mr. Deem represents clients in the coal industry, including major coal producers in the Appalachian and Illinois Basin coal mining regions, as well as land companies owning significant natural resource holdings.

Jennifer Fahey, a partner with Bailey Glasser, works with a number of natural resource clients. Ms. Fahey is regularly involved in multi-million dollar commercial transactions and litigation, and advises coal industry clients on transactional, business formation, environmental, labor and

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employment, and other day-to-day operational matters.

Brian Glasser, a founding partner of Bailey Glasser, is consistently involved in high-stakes commercial litigation. Mr. Glasser has expanded his practice to include negotiating and managing the execution of billions of dollars' worth of business transactions.

The seminar will be held at the Four Points by Sheraton Charleston, located at 600 Kanawha Boulevard East in Charleston. Details regarding registration can be found at the National Business Institute's website, www.nbi-sems.com.

Attorneys

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