



Partner

**Marc R. Weintraub**

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Marc Weintraub, managing partner of Bailey Glasser’s Florida office, is a successful corporate lawyer experienced in the negotiation and documentation of large domestic and international transactions. Since 2019, Marc has been a Recognized Practitioner within the Corporate/Commercial sector of West Virginia by *Chambers USA*.

Marc represents clients negotiating multimillion-dollar investment and loan transactions involving domestic and international parties. Adept in foreign direct investment in the United States, Marc has represented European and Asian based clients investing in the United States. His practice also includes substantial work in energy transactions, project finance, economic development, and real estate development.

Marc is a seasoned business executive having acted as the interim and then permanent CEO for a company owned by one of his international clients. He helps bridge cultural divides, especially when it comes to helping his international clients make and manage investments in the United States, a cornerstone of his practice. This type of work involves much relationship-and trust-building, with an emphasis on communication.

Marc serves as trusted legal counsel to several major businesses, both domestically and foreign controlled. He functions as outside general counsel to Woodlawn Capital Partners, LLC a large real estate and hospitality investment fund based in Tampa, Florida, and RE/Max Metro and its mortgage and title insurance company affiliates, constituting one of the largest real estate brokerages in Tampa Bay, Florida.

Marc acts as legal counsel and a non-voting member of the board of the AREAA Global, the business division of the 17,000-member strong Asian Real Estate Association of America.

## **Awards & Accolades**

*Chambers USA*, West Virginia; Corporate/Commercial (2019 - 2021)

*Super Lawyers*, West Virginia, Business/Corporate (2021)

## **Government Service / Previous Employment**

City Council, City of Charleston, West Virginia (2002 - 2013)

Chair, Urban Revitalization Committee

Member, Finance Committee, Planning Committee

Publications Director, City of New York Campaign Finance Board

## **Practice Areas**

Arbitration & Dispute Resolution

Banking & Financial Services

Bankruptcy & Business Reorganization

Business & Finance

Commercial Litigation

Energy - Mining

Energy - Oil & Gas

Hospitality and Franchising

Life Sciences

Mergers & Acquisitions

Name, Image, & Likeness (NIL)

Private & Family Businesses

Tax

## **Education**

J.D., University of Maine School of Law, 1999, *cum laude*, Alumni Award

M.A., New York University, 1995

B.A., Union College, 1993

## **Admissions**

Florida

New York

West Virginia

Washington

US Court of Appeals for the Eleventh Circuit

US District Court, Southern District of West Virginia

US District Court, Northern District of West Virginia

US District Court, Southern District of Florida

US District Court, Middle District of Florida

US Bankruptcy Court, Middle District of Florida

US Bankruptcy Court, Southern District of West Virginia

US Bankruptcy Court, Northern District of West Virginia

## **Case Studies**

Family Office Sale of Direct Investment

## **Representative Matters**

- Negotiate and document the refinancing of a \$40 million mortgage backed debt allowing the borrower to replace expensive combined debt and equity financing with pure, traditional secured debt at a materially reduced interest rate
- Represent the lessee in the negotiation and documentation of leases covering coal-mining equipment to be used in Canada with the financing arm of a major equipment manufacturer in the aggregate amount of \$65 million
- Redocument a \$500 million credit facility designed to provide development and operating funds to a leading coal-mine operator in Canada materially improving the terms for the lender
- Represent the statutory committee of unsecured creditors in the bankruptcy of the Timberline Ski Resort with a laser focus on selling the resort to an experienced, well-capitalized operator allowing the re-employment of local workers at the shuttered resort
- Sale of a distressed automotive dealership resulting in the payment in full of all first lien secured creditors and the full funding and standard termination of our client's previously underfunded

employee pension plan

- Structure and document equity investment in a medical device development company allowing for the further development and commercialization of patented medical technology; also restructured employee and founder compensation
- Provide strategic counsel to a hearing aid conglomerate in selling a 49% interest of its hearing aid distribution business to a major manufacturer of hearing aids based in Europe; transaction resulted in the formation of a joint venture agreement with the European manufacturer and receipt by our clients of cash payments in excess of \$2 million and the possibility for the client to sell their remaining interest at multiples of the original valuation
- Structured and documented the sale of majority ownership of a closely held family company as part of a complex estate plan
- Closed the sale of a fiber optic loop surrounding Columbus, Ohio in the face of threatened lawsuit by the City of Columbus
- Represent and serve as lead negotiator for the Chinese owner of an industrial manufacturing company in the workout and restructuring of over \$25 million in debt
- Negotiate and document the sale of a Midwestern industrial manufacturing company while avoiding and obtaining indemnification for material but unknown environmental obligations; developed the sale strategy with the head of the office and their general counsel then executed the plan
- Served as purchaser's counsel in the acquisition of oil and gas interests and related royalty streams for hundreds of wells located in Pennsylvania; coordinated all due diligence and drafted all documentation and drove the matter to a closing

## News & Insights

Chambers and Partners USA Honors Bailey Glasser Lawyers in 2021 USA Guide  
06.02.2021

Bailey Glasser Lawyers Recognized for Inclusion in 2021 Super Lawyers List  
05.12.2021

Bailey Glasser's Corporate Practice Group Brings on Pratik Parikh  
03.30.2021

US Small Business Administration Announces Shuttered Venue Operators Grant Program to Open  
April 8  
03.24.2021

US Small Business Administration Issues Updated Guidance for Shuttered Venue Operators Grant (SVOG)  
03.17.2021

How the American Rescue Plan Will Impact the Shuttered Venue Operators Grant (SVOG)  
03.12.2021

Paycheck Protection Program (PPP) Update: Congress Passes New Covid-19 Relief Package Providing Second Round of PPP Funding  
12.28.2020

Bailey Glasser Adds Nicole Ballante to Commercial Litigation Practice in the Firm's Florida Office  
11.02.2020

Paycheck Protection Program Update: SBA Forgiveness Applications Expected Soon, DOJ Investigations into Fraud, and SBA Procedural Notices  
10.26.2020

The Small Business Administration Issues Guidance on Change of Ownership of Entities with Outstanding PPP Loans  
10.09.2020

Bailey Glasser Adds Stephen Putnoki-Higgins; Creates New Estate Planning & Administration Practice  
09.08.2020

Bailey Glasser Adds New Tax Service Offering  
08.31.2020

Bailey Glasser Adds Esports & Online Gaming Service Offering  
08.24.2020

COVID-19: Federal Reserve Expands Main Street Lending Program Following Program Launch  
08.05.2020

PPP Loan Recipients: It Is Critical to Ensure Your Publicly-Available Data Is Accurate and That You Are Prepared to Respond to Government Investigations  
08.03.2020

Paycheck Protection Program (PPP) Update: Borrowers' Details Released, Application Window Deadline Extended  
07.10.2020

Highlights of the Payroll Protection Program Flexibility Act of 2020  
06.04.2020

COVID-19: Federal Reserve Eyeing Launch of Main Street Lending Program in June 2020  
06.03.2020

The SBA Issues Additional Guidance Concerning the Paycheck Protection Program's "Safe Harbor"  
05.13.2020

Webinar: Bailey & Glasser CARES Act - Brown Bag Lunch & Learn  
04.16.2020

WVDEP Files Lawsuit Against and Obtains Special Receiver over ERP Environmental Fund  
03.30.2020

COVID-19 Pandemic and Force Majeure Clauses  
03.23.2020

Timberline Resort Sold for \$2.2 Million  
01.06.2020

Marc Weintraub Speaking at Greater Tampa Bay Real Estate Seminar  
06.24.2019

Marc Weintraub Speaking At Education Session Hosted By Florida Realtors®  
06.24.2019

Bailey Glasser Attorneys Publish Article in Florida Realtor Magazine  
03.28.2018

Marc Weintraub Speaking At Greater Tampa Realtors Seminar  
02.16.2018

Bailey Glasser Announces Opening of Florida Office  
01.27.2016

### **Community and Professional Activities**

AREAA Greater Tampa Bay, Founding Board Member  
AREAA Global, Legal Counsel and Non-Voting Member  
Charleston Advisory Board for MVB Bank, Member